

## Meet our Vendor Members...



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### **Adtran, Inc.**

[www.adtran.com](http://www.adtran.com)

Adtran, Inc. is a leading global provider of open, disaggregated networking and communications equipment that enable voice, data, video, and internet communications across any network infrastructure. From the cloud edge to the subscriber edge, we empower communications service providers around the world to manage and scale services that connect people, places and things. Our solutions are currently in use by service providers, private enterprises, government organizations and millions of individual users worldwide.



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### **Arelion**

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Arelion is a leading light in global connectivity and we've been keeping the world connected for nearly three decades. Today, the world's largest operators, content providers and enterprises rely on our #1 ranked global Internet backbone, AS1299, for their premium data and voice services.



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### **Arista Networks**

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The #1 provider of 100G and 400G, Arista Networks is tailored for Service Providers with all-encompassing Routing and Switching in a single platform. With Arista's perpetual licensing customers find a significant reduction in total cost of ownership. Arista's next-generation R-series portfolio using a single EOS binary provides significant value across a broad range of options, from small site routers to large, modular peering and core routing systems sporting up to 576 x 400Gbps ports, and beyond.





## Cable East

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Cable East was founded in 1993 and began operations with six employees. In the early years, our primary focus was in telecom construction. Our company goal was to provide quality service at a fair price - to be the best, not the biggest. Over the last 20 years, we have expanded our construction operations into three divisions: Cable TV, Special Projects, and Telecom. Today, the Cable East family includes over 120 members.



## Calix

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Calix cloud and software platforms enable service providers of all types and sizes to innovate and transform. Our customers utilize the real-time data and insights from Calix platforms to simplify their businesses and deliver experiences that excite their subscribers. The resulting growth in subscriber acquisition, loyalty and revenue creates more value for their businesses and communities. This is the Calix mission; to enable communications service providers of all sizes to simplify, excite and grow.



## CHR Solutions

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CHR offers products and services that enable better broadband. We specialize in Broadband Engineering (including outside plant and network design), B/OSS Software business solutions, as well as Network Monitoring and Cybersecurity services. Our approach ensures our clients improve operations and grow revenue.





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Ciena is a global leader in optical and routing systems, services, and automation software. We build the world's most adaptive networks to address ever-increasing digital demands for richer, more connected experiences for all users. We can support you in your core-to-door network initiatives!



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## DZS

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DZX is a global leader in access and optical edge infrastructure and cloud software solutions. We empower many of the world's leading carriers to find their competitive edge and deliver the ultimate experience by leveraging our access, subscriber, optical, and cloud edge solutions. Let us help you find your edge.



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## Go!Foton

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Go!Foton ([www.GoFoton.com](http://www.GoFoton.com)) brings innovation to the market with proven expertise in optics and photonics that solves real world problems for its customers with a scalable and customized approach. The company serves the telecom and data center markets with connectivity solutions including its Platform with Enhanced Access for Compact Optical Connectors (PEACOC®), a groundbreaking technology that has revolutionized the way network operators manage the increasingly complex world of optical connectivity. Go!Foton also supplies optical materials and components to the imaging, medical, and instrumentation industries. A global enterprise with sales offices in the U.S., Europe, and Japan, Go!Foton maintains R&D and manufacturing facilities in the U.S., Japan, China, and the Philippines.





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## Innovative Systems

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Innovative Systems is an enterprise software solution enabling independent service providers to deliver modern network services. Innovative Systems core products include eLation™, a market-leading Billing & Operations Support System (BSS/OSS), InnoStream Multi-Generation TV (MG-TV), a streaming video solution suite, and APMAX™, a hardware and software Voice over IP platform. [www.innovsys.com](http://www.innovsys.com).



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## Internet Network Engineering

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When your customers count on you to provide dependable internet services that connect them to the people that matter most, you need a partner you can trust. Internet Network Engineering (IE) has had over 25 years of experience in service provider networking and engineering (it's in our name!), so assisting local and global service providers is more than just our expertise, it's our foundation. Learn more at [www.ineteng.com](http://www.ineteng.com).



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## KGPCo

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KGPCo is a key strategic partner to the leading communication and technology companies creating the next generation of networks. By uniquely combining Network Services and Supply Chain Solutions to build, optimize, and maintain networks, our team's unmatched expertise enables our customers to navigate today's challenges and implement tomorrow's innovations.





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## Oculum

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Oculum is a SaaS and PaaS modeled technology leader and innovator of video conferencing for verticals. OmniUC™ is Oculum's carrier-grade white-label video conferencing and UC platform solution to hosted/cloud PBX and technology providers.



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ProCom Sales Inc. is a leading manufacturer representative in the telecommunication industry. We strive to represent companies that manufacture high quality products with a primary emphasis on outside plant.



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StellarMAP is a comprehensive plant management software system (AM/FM/GIS) for the telecommunications industry. The system runs on AutoCAD Map and offers feature-rich fiber management, work order, proven CPR module, GPS integration, broadband statistical reporting, optional provisioning/assignment tolls and more. StellarMAP is a mature product with functionality and pricing unrivaled in the industry.



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## Utilicom Supply

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Utilicom Supply is your single source solution provider and stocking distributor in Intelligent Transportation Systems and Outside Plant Infrastructure. We can quickly deliver to your projects across the Southeast. From fiber to conduit, camera systems to traffic signals, cabinets to safety equipment, let us prove to you that Utilicom Supply can deliver small company care with large company capability.



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## Vulcan Utility Signs

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Vulcan Utility Signs, a division of Vulcan Inc. specializes in the manufacturing of line marking products for the Telecommunications / Fiber industry. We offer a variety of solutions to protect your assets, from signs to line markers, tape, paint, decals, and flags. We produce a full line of customized products to meet our customer's needs.

