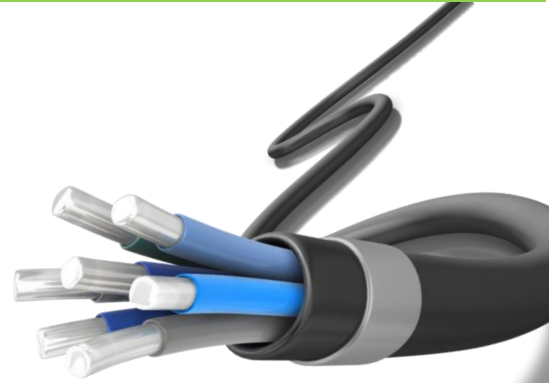


# 2025 Vendor Members





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Adtran, Inc. is a leading global provider of open, disaggregated networking and communications equipment that enable voice, data, video, and internet communications across any network infrastructure. From the cloud edge to the subscriber edge, we empower communications service providers around the world to manage and scale services that connect people, places and things. Our solutions are currently in use by service providers, private enterprises, government organizations and millions of individual users worldwide.



## **Arista Networks**

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## Cable East

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Cable East was founded in 1993 and began operations with six employees. In the early years, our primary focus was in telecom construction. Our company goal was to provide quality service at a fair price - to be the best, not the biggest. Over the last 20 years, we have expanded our construction operations into three divisions: Cable TV, Special Projects, and Telecom. Today, the Cable East family includes over 120 members.



## Calix

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Broadband service providers leverage the Calix broadband platform, cloud, and managed services to simplify operations, engagement, and service, innovate for their consumer, business, and municipal subscribers, and grow their business and the communities they serve.





## Channell Commercial Corporation

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Channell Commercial Corporation is a proud United States Manufacturer, and global supplier of world-class fiber optic solutions, thermoplastic pedestals, and grade level vaults for all your outside plant construction needs. We specialize in end-to-end, full network solutions, and have been at the forefront of industry innovation for over one hundred years. We continue to evolve our products to best serve the ever-changing needs and demands of outside plant construction.



## CHR Solutions

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ECG's expertise is building and supporting global voice and data networks. Our customers include service providers, government agencies and enterprises around the world. We provide network design, network review, training, staff augmentation and project management solutions.





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Goldfield Telecom is a national leader of independent distribution for cutting-edge telecommunications equipment, installation, integration, and distribution. We are committed to assisting customers in reaching their competitive goals by offering proven technology solutions with value added pricing. Goldfield Telecom provides solutions to ILEC's, CLEC's, Wireless Carriers, Municipalities and Universities.





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Innovative Systems is an enterprise software solution enabling independent service providers to deliver modern network services. Innovative Systems core products include eLation™, a market-leading Billing & Operations Support System (BSS/OSS), InnoStream Multi-Generation TV (MG-TV), a streaming video solution suite, and APMax™, a hardware and software Voice over IP platform. [www.innovsys.com](http://www.innovsys.com).





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JSI is a consulting and broadband solutions leader, offering communications providers a complete range of financial, engineering, regulatory, operational, and strategic services to help them find success at every stage of their businesses.





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Millennium is a privately held organization headquartered in Delavan, WI. Founded in 2004, Millennium has redefined the broadband industry helping local and regional clients be first-to-market by providing enhanced geospatial design, financial guidance and loans, rental equipment, and materials management. As an end-to-end fiber broadband solutions company, dedicated to serving small to mid-size companies in underserved areas. Our ecosystem of solutions helps companies reach their full potential by offering years of expertise with a team of professionals who have extensive product knowledge and hands-on industry experience. Millennium employs over 200 people in 22 locations across America and serves clients across 90% of the continental US. Our Millennium team will make sure that we stock the products you trust, deliver what you need, when you need it to your site and keep costs within your budget.

Millennium has achieved the MMAC Future 50 3-time Metal, is a seven time 'Fastest Growing Business' Award winner by Inc. 5000 Magazine, and continues to hit the Entrepreneur 360 list. CEO and Founder, James Kyle, was named a 'Rural Broadband Champion' by Inc. 5000 Magazine in 2022 and won the Ernst & Young 2022 Midwest 'Entrepreneur of the Year' Award.





## Milwaukee Tool Co

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## Network Connex

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Serving the telecom industry for more than 20 years, Network Connex accelerates the performance of fiber and wireless network service providers, data center operators, hyperscale cloud companies, cable MSOs, utilities, government entities, and Fortune 500 enterprises. We offer a full range of turnkey capabilities through seasoned professionals in all ranks to provide our customers with a competitive edge in today's rapidly evolving markets. Our services include state-of-the-art design and engineering; wireless and fiber construction; fiber placement, splicing, testing, and acceptance; construction management; and integration. Network Connex has been a portfolio company of a fund managed by ORIX Capital Partners since June 2018.





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Oculus is a SaaS and PaaS modeled technology leader and innovator of video conferencing for verticals. OmniUC™ is Oculus's carrier-grade white-label video conferencing and UC platform solution to hosted/cloud PBX and technology providers.





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Rep Com International (RCI) is a professional telecommunication manufacturer's rep organization that was established in 1983. It supports customers in all 50 states. Please see a list of companies we represent at the end of this book.



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Sonar partners with Internet Service Providers to deliver life changing internet access to all communities. We do this by serving as an extension of your team and providing an intuitive cloud-based communications platform for billing, infrastructure, business intelligence, and other mission critical tools for telecommunications providers across the globe.



## Southern Fiber Connect

[www.southernfiberconnect.com](http://www.southernfiberconnect.com)

(770)286-6118

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(678) 836-4114

We are a fiber optic telecommunication network contractor located in Monroe, Georgia. Southern Fiber Connect will work with you to understand your needs and develop custom network solutions. With over 30 years of combined experience. Southern Fiber Connect is a leader in providing timely and accurate work packages to all of our customers consisting of fiber designs, fiber mapping, and data management programs through our Business/Facilities Management Office Team.





## StellarRad Systems

[www.stellarrad.com](http://www.stellarrad.com)

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(314) 406-0885

StellarMAP is a comprehensive plant management software system (AM/FM/GIS) for the telecommunications industry. The system runs on AutoCAD Map and offers feature-rich fiber management, work order, proven CPR module, GPS integration, broadband statistical reporting, optional provisioning/assignment tolls and more. StellarMAP is a mature product with functionality and pricing unrivaled in the industry.



## Tarheel Contractors Supply

[www.tarheelcontractorssupply.com](http://www.tarheelcontractorssupply.com)

(800) 218-0492

162 Porter Road  
Rock Hill, SC 29730

Tina Hedrick, Outside Sales Representative  
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(803) 493-3392

Tarheel Contractors Supply is your one stop shop for all of your HDD needs. Tarheel's success is driven by dedicated, bright, hard-working employees who understand that we are in the customer service business. Tarheel sets itself apart in the industry with rapid response to customer needs backed by strong technical support. WE KNOW THE DRILL when it comes to HDD!





## **Tel-Conn Manufacturing, Inc.**

[www.tel-conn.com](http://www.tel-conn.com)

(770) 338-4206

1625 Lakes Pkwy, Suite J  
Lawrenceville, GA 30043

Peter Bateman, Vice President

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(770) 338-4206

Tel-Conn Manufacturing, Inc. specializes in manufacturing custom cable assemblies to fit the special needs of the telecom, temporary power, stage and studio market, and for markets that need wire harnesses. Our ability to rapidly make and ship your order cannot be matched by anyone in the marketplace today. Our entire staff provides customers with exceptional products quickly and efficiently. What sets us apart is our desire to do our best for you, our valued customer.



## **Utilicom Supply**

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Utilicom Supply is your single source solution provider and stocking distributor in Intelligent Transportation Systems and Outside Plant Infrastructure. We can quickly deliver to your projects across the Southeast. From fiber to conduit, camera systems to traffic signals, cabinets to safety equipment, let us prove to you that Utilicom Supply can deliver small company care with large company capability.





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## Vantage Point Solutions

[www.vantagepnt.com](http://www.vantagepnt.com)

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Mitchell, SD 57301

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Our unparalleled experience in network engineering, regulatory and business consulting, OSP implementation, cybersecurity, risk mitigation, managed services, and marketing enable service providers of all types to elevate their organization with professional guidance and technical caliber. Vantage Point's 500+ staff are personally committed to the long-term success of our hundreds of clients coast-to-coast.



Hugh Markey, Vice President of Sales  
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## Vulcan Utility Signs

<https://utilitysigns.vulcaninc.com/>

(800) 426-1314

901 Vulcan Street  
Foley, AL 36535

Vulcan Utility Signs, a division of Vulcan Inc. specializes in the manufacturing of line marking products for the Telecommunications / Fiber industry. We offer a variety of solutions to protect your assets, from signs to line markers, tape, paint, decals, and flags. We produce a full line of customized products to meet our customers' needs.





## Wolf Line Construction

[www.wolflineconst.com](http://www.wolflineconst.com)

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Wolf Line Construction is a premier fiber optic installation company specializing in ADSS, FTTx, and OPGW deployments based in North Charleston, SC. We provide turn-key solutions from design to installation.



**YATES**

## Yates, LLC

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What started as a goal to help Georgia contractors with insurance and bonding in 1949 has continued to grow due to two things: integrity and strong relationships. We exist to protect what you've built. As our agency continues to grow and mature, we remain committed to the same principles shared by Dan & Alan Yates over 50 years ago: "We are going to look after our clients and prospects needs like they are our own, and our goal each day is to do our best."





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## ZCorum

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4501 North Point Pkwy, Ste 125  
Alpharetta, GA 30022

ZCorum provides a comprehensive suite of broadband products and services to broadband operators, including Municipalities, Utilities, MDUs, Cable Operators and Telephone Companies. Our solutions range from pre-deployment and deployment services for those who are entering the broadband market or expanding (feasibility studies, engineering and construction), to the equipment, services, and software needed to deliver a quality broadband experience to your subscribers more efficiently and for less cost. For example, our turn-key IPTV solution requires much less headend equipment, no set-top box and it includes national and local programming. We also offer cloud-based residential and commercial VoIP, data and voice provisioning on the CPE, engineering assistance, advanced network monitoring, and 24 x 7 technical support for the end-user. In addition, we provide Carrier Grade NAT solutions for IPv4 conservation and IPv6 migration, DDoS mitigation, comprehensive Trusted Third Party (TTP) services for CALEA compliance, as well as fiber access equipment, routers and switches. Finally, our patented and award-winning TruVizion diagnostics software helps broadband providers find and troubleshoot subscriber and plant issues on Fiber and DOCSIS networks more quickly and efficiently.





**Vendor Member  
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Vertiv, Formerly **Emerson Network Power**, is the world's leading provider of critical infrastructure technologies and life cycle services for information and communications technology systems. Products include DC power systems, copper and fiber pedestals, FDH cabinets, other OSP cabinets for several applications. More info at: <https://www.vertivco.com/en-us/>



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Our polymer concrete vaults and hand holes are manufactured using high quality aggregates and a proprietary resin system. APC Enclosures are used for pull-boxes, hand-holes, splice boxes, and/or equipment enclosures for many other applications. Our products offer easy access for all your underground services, including but not limited to electrical, communications, water, gas, and other industrial systems. <https://www.apcunderground.com/home>



: FiberSource manufactures a comprehensive selection of fiber optic products and connectivity solutions including Fiber Panels, Connectors, Adapters, Attenuators, splitters, xWDM, C/D WDM, Jumpers, and pigtails. <http://fibersource.net/index.html>



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Vulcan Utility Signs, a division of Vulcan Inc. specializes in the manufacturing of line marking products for the Telecom / Fiber industry. We offer a variety of solutions to protect your assets, from signs to line markers, tape, paint, decals, and flags. We produce a full line of customized products to meet our customer's needs.

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R&M (Reichle & De-Massari AG) is a leading Global cabling and connectivity solution provider for high end-communication networks since 1964. We serve a wide range of industries in the sectors of Local Area Networks, Data Centers and Public Networks. The SYNO dome splice closure fulfills all requirements of a modern fiber optic network with its innovative gel sealing technology. The SYNO closure is particularly characterized by its unique modularity and flexibility.



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